

JOHANNESBURG REGIONAL SEMINAR | 25 - 27 OCTOBER 2013

ACHIEVE: *At just the moment this business seems more difficult than you expected...You realize it is more worth it than you could have dreamed. - Jim & Nancy Dornan*

Date	Time	Meeting	Qualification	Venue	Speaker	mins	Topic
Friday 25 October 2013							
Friday 25 October 2013	17h00 - 18h00	ELC / 20 + WES Tickets MC: John Keiseb	ELC & Above	Hall 4	David Dornan	45 mins	
	18h50 - 19h00	LC / 10 + WES Tickets MC: John Keiseb	LC & Above	Hall 4	LC Recognition with Photos	10 mins	LC Recognition / Parade / Photos to be taken during and after recognition
	19h05 - 19h20				Peter Strydom	15 mins	AMWAY Update
	19h20 - 20h00				Peter Cox	40 mins	No cross-lining; edification; counselling
	20h00 - 02h00	Xs Launch	All	Hall 5	n/a		XS Launch Party - N21 ABO's Exclusively
Saturday 26 October 2013							
Saturday 26 October 2013	11h05 - 11h50	General Session 2 MC: Kerry Corlett	All	Hall 5	David Dornan	45 mins	"The Expected and Un-Expected" - Intro (the value of a full WES), what to expect in detail and what you will get out of each session. Credibility of AMWAY & N21 principles (mention Network Of Caring and the promotion for the WES). Explain why we promote the National WES already now? Obstacles you may face.
	11h55 - 12h10				AMWAY - Raj Parshotham	15 mins	AMWAY Update
	12h15 - 12h30				Justin Stern	15 mins	XS Product Talk
	12h35 - 13h05				Recognition	30 mins	LC (name & occupation), 20 + VIP (name & occupation), ELC (name & occupation)
	13h10 - 13h50				Graham Jones	40 mins	How to maximise your time in the business using the N21 system (functions / CE). Compare stories when used N21 system and not; results; leverage; duplication
	13h55 - 14h55				Peter Cox	60 mins	
	14h55 - 15h00				MC Close / Lucky Draw	5 mins	Closing
Saturday 26 October 2013							
Saturday 26 October 2013	17h00 - 18h00	VIP CHALLENGE	Qualifiers	Emerald Room	VIP Photo Reception with Internationals	30 mins	Photo reception for 45 & 75 + VIP Challenge Qualifiers
	18h05 - 18h15	General Session 3: MC: Arend Brink	All	Hall 5	Platinum & Above Parade	10 mins	
	18h15 - 19h15				David & Jules Dornan	60 mins	
	19h20 - 20h05				Recognition	45 mins	VIP Challenge 2 (1st timers: 2 min impact statement, 2nd: name, occupation & reason); Silver & Silver + (name, occupation & reason); Gold (name, occupation & reason); Platinum (2 min impact statement); Sapphire (2 minute impact statement); VIP Challenge 3 (1st timers: 2 min impact statement, 2nd: name, occupation & reason); VIP Challenge 4 (3 min impact statement, 2nd: name, occupation & reason)
	20h05 - 20h30				2 x Emerald Recognition	20 mins	Recognition
	20h35 - 21h35				Peter Cox	60 mins	
Sunday 27 October 2013							
Sunday 27 October 2013	10h35 - 11h05	General Session 4: MC: Bhavesh Patel	All	Hall 5	Jules Dornan	30 mins	Relationships, personality types
	11h10 - 12h00				4 x 10 Minute talks on Core	50 mins	Tracy Krumples (Prospecting), Ryan van Heerden (Invitations), Jack Sands (Tools BSM/CEP), Petrie Theron (Functions)
	12h05 - 12h45				Hein Badenhorst	40 mins	7 Steps of Wellness
	12h50 - 13h35				David & Jules Dornan	45 mins	The next 4 months. Promotion of DRIVE 2015, Feedback from DRIVE 2013
	13h40 - 14h40				Peter Cox	60 mins	Closing

Recognition Expected: (Silver & Above)

Silvers:
Golds:
Platinums:
Founders Platinums:
Executive Platinums:
Executive Ruby:
Sapphire:
Emerald: Jack & Nell Sands (Harris) / Petrie & Elisma Theron (Henderson, Tony)
Diamond:

International & AMWAY Attendance:

Peter Cox FCA Australia
David & Jules Dorna Founders Diamond US
Raj Parshotham General Manager - Amway SA

Promotions at WES:

Network of caring
March 2014 Region 28 Feb - 02 March (DBN & CTN)
14 - 16 MARCH (JHB)
GD 2014 Cruise of a Lifetime
30 January - 01 February

Each general session to cover the following:

Dream building / Story
Contact tool talks
Product
Personality + / People Skills / Communication Skills

South African Emeralds & Above:

Kevin & Tamsine Harris - Founders Executive Diamond	2
Sean & Miranda Henderson - Executive Diamond	2
Martin & Tracy Hutchins - Diamond	2
Ruth & Kobus Hamilton - Diamond	2
Justin & Lauren Stern - Diamond	2
Mike & Ruth Greeff - Diamond	2
Mark & Symonah Joffe - Founders Emerald	2
Ken & Nicci Bouch - Founders Emerald	2
Rudolf & Elsabe Pienaar - Founders Emerald	1
Pauline Smith - Founders Emerald	2
Jon & Lizette Liesching - Founders Emerald	2
John & Yvonne Lubbe - Founders Emerald	2
Craig & Lee du Bruyn - Emeralds	2
Rikus & Annalie Joubert	2
Anthony & Galetea Lipshitz	2
Rassie & Rachel Gabriel	2
Tony & Juliet Brockwell	2
Joe & Michelle Barclay	2
Bonny & Bingo Matshediso	2
Colette Joubert	1
Arend & Marianna Brink	2
Sybrand & Ronel de Beer	2
John & Lebo Keiseb	2
Deon & Anzette Grobler	2
Wikus Naude & Kerry Corlett	2
Adam & Lee Pincus	2
Christiaan & Theresa Trumpelmann	2
Total Local Emeralds & Diamonds	52

NOTES:
200 + DIAMOND CHALLENGE RECOGNITION