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### **SATISFACTION GUARANTEE POLICY**

All product sold by Network 21 South Africa are returnable within 90 days of the date of purchase by the ABO. All product returned for a credit is subject to a 10% handling fee.

Exchanges from seminar to seminar will only be authorized in genuine cases which are beyond one's control—for example: medical reasons and theft in which case the appropriate documentation is to be submitted with each request i.e. a doctor's note/police case number.

**Requests must be submitted by the Friday after the seminar.** No late requests will be accepted. All exchange requests must have the necessary paperwork and original ticket. A **R350.00** admin fee per WES ticket is payable (effective 1 October 2014).

Each exchange request will be reviewed separately and once approved, the replacement tickets will be issued.

While the material presented in this seminar has worked for others, no one can guarantee that these techniques and approaches will provide the same level of success for you. We hope, however, that the ideas presented during this seminar will be invaluable in the development of your business. This seminar is being conducted independently.

Handicap accessible entrances are available at the functions.

Emergency Exits: Please ensure you are aware of your closest exit, should there be an emergency

Please make use of designated parking area, at the venue parking at own risk.

We encourage business attire for all meetings. *As a courtesy to others, infants and children will not be allowed in leaders' meetings and general sessions, please make use of mothers and childcare services available.*

No one will be allowed to enter any meeting without valid accreditation or a valid WES ticket.

# REGIONAL

**MARCH 2015 WEEKEND SEMINARS**  
R 850 PER TICKET

## **JOHANNESBURG**

20—22 March 2015

GALLAGHER ESTATE

## **DURBAN**

14—15 March 2015

SUNCOAST

## **CAPE TOWN**

14—15 March 2015

GRANDWEST

## Johannesburg...20—22 March, 2015

## Johannesburg...20—22 March, 2015...Gallagher Estates



### Mitch & Deidre Sala

#### Founders Crown Ambassadors—Australia

Mitch, a civil engineer and Deidre, a product manager, were both new to Sydney when they joined the business. At the beginning, Deidre misunderstood and was unexcited about the business. Mitch only wanted an extra \$100,000 per week. They were both unskilled at business but willing to learn in order to achieve their dreams. To be Australia's first Crown Ambassadors in the business was one of 100 dreams they compiled when they were just 3%. A dream that seemed so ridiculous at the time, has amazingly been achieved.

A large, worldwide business was another absurd dream, but with Jim and Nancy Dorman's leadership and the proven Network 21 system, they have been able to fulfill it. Today their organization spans the globe from Europe to South America, Asia to Africa. Most of those fantastic dreams have come true – from the house on the water to the first class travel. Their lifestyle now is a long way from the meager, two bedroom unit they were in when they first saw the concept. However, the most valued reward from this business has been the cherished time as full-time parents for children Rick, Tamsen and Blake. Focusing on solutions is a basic philosophy for Mitch and Deidre, "You can only focus on one thing at a time. You are either focused on your dream or you are focused on the distractions or obstacles life brings. Success in anything requires focusing on the reward not the effort. In our case, we did not know anyone in Sydney so the solution was to build an organization with people that we did not know. Every leader is from a different background with different challenges. There's always a way to overcome a challenge. If you help enough other people overcome challenges and get what they want then you can have whatever you want."

Mitch and Deidre are living proof that you can learn the business and that success is 100% predictable if you get good at the fundamentals and stay focused on your dreams.

If you work and stay focused on your dream, your success is 100% predictable.

## Durban & Cape Town...14 & 15 March, 2015

### Shanker & Mia Bala, Diamonds-Australia



Shanker saw the business initially whilst on holidays visiting family overseas. He reluctantly went to a Network 21 seminar only to support his sister but soon discovered that there is a whole lot more to the business than first meets the eye. Having seen what traditional business offered through other people's experience as well as his own, Shanker saw that this business opportunity was indeed very different. It provided great results without any risk due to the proven predictable system for success. The most important element according to Shanker was the nurturing environment and a personal mentorship program that helped people achieve their own individual desired level of success. Mia, meanwhile, was juggling a busy lifestyle as a sole parent to Annie and Anthony whilst working hard as a Primary School Teacher and a Drama Consultant. She likened herself to a rocking horse; lots of motion but no progress.

When she saw the business, she instantly knew that she could make this work. Despite what anyone said, she knew that she was already working hard, but if she could work hard and smart in her own business, it would be the key to financial freedom. She decided that it would be a 2 to 5 year plan to gain control of her life for her family. She retired from the workforce within a year, well ahead of schedule. Mia believes that it is "choice not chance that determines your destiny." As a result, she sees how her life has changed incredibly. Shanker understood that he could earn a good income through his Chartered Accountancy practice but it was still an active income and not an ongoing income stream. That made all the difference to his decision to actively pursue building the business. Five years later, the business income afforded him the ability to sell his practice. Shanker and Mia now enjoy a 'choice' lifestyle together as they continue to share their passion for helping people to help themselves.

Date	Time	Qualification	Meeting	Venue
Friday 20 March	16h00—16h30	Silver / 45+	Silver / 45+	Gallagher Grill
	17h00—17h30	ELC / 20+	ELC / 20+	Gallagher Grill
	18h00—18h45	LC / 10+	LC / 10+	Hall 2
	19h30—22h00	General Session 1	All	Hall 2
Saturday 21 March	11h00—14h00	General Session 2	All	Hall 2
	18h00—21h00	General Session 3	All	Hall 2
Sunday 22 March	11h00—14h00	General Session 4	All	Hall 2

Date	Time	Qualification	Meeting	Venue
Friday 13 March	18h30—20h00	ELC / 20+	ELC / 20+	Venue TBA
Saturday 14 March	10h00—13h00	General Session 1	All	Market Hall Delano Room
	17h00—17h30	LC / 10 +	LC / 20 +	
	18h00—21h00	General Session 2	All	
Sunday 15 March	11h00—14h00	General Session 3	All	Market Hall Delano Room

Cape Town—Grandwest Casino & Convention Centre, Market Hall  
Durban—Suncoast Casino & Convention Centre, Delano Room

## Durban & Cape Town...14 & 15 March, 2015